


Quote for :		Land & Lake Safaris																								
Code		12D Northern Upmarket																								
Quote Valid From		24 October 2025																								
Quote valid to		30 December 2026																								
Quoted By		Mark																								
This is a		Self Drive Tour / Car Hire																								
<table><tr><th># Cars</th><th># Days</th><th>PRICE</th></tr><tr><td>TCab High Season Under 16D</td><td>1</td><td>11</td><td>\$2,455.20</td></tr><tr><td>Accommodation</td><td># pax</td><td>2</td><td>\$7,469.80</td></tr><tr><td>Single Supplement</td><td># pax</td><td>1</td><td>\$1,105.00</td></tr><tr><td>Children Sharing</td><td># pax</td><td>1</td><td>\$1,867.45</td></tr><tr><td colspan="3">ADD Local Levies, Charges and Fees</td><td>\$221.26</td></tr></table>				# Cars	# Days	PRICE	TCab High Season Under 16D	1	11	\$2,455.20	Accommodation	# pax	2	\$7,469.80	Single Supplement	# pax	1	\$1,105.00	Children Sharing	# pax	1	\$1,867.45	ADD Local Levies, Charges and Fees			\$221.26
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Please take note of the aproximate costs to budget for during your journey:																										
TOTAL			\$10,246.26																							
Clients pay the following approx costs direct																										
Allow Extras per Person \$0.00																										
Allow Entrance Fees per Person \$135.00																										
Allow Vehicle fees (to cross border and enter parks) \$60.00																										
TOTAL Fuel Estimate TCab High Season Under 16D \$591.47																										
Allow for Accom/ camping fees p/p to pay direct N/A																										
Allow for Meals p/p if booked in advance \$15.00																										
ITINERARY																										
Day	Date	Accommodation	Basis																							
1	0-Jan	Kumbali Lodge	BB																							
Lodge/ Camp Details	Kumbali Country Lodge is some 20 minutes from the City and has 16 individual thatched, en suite chalets, all comfortable, spacious and airy rooms. All rooms have their own entrances, private verandahs, WiFi, 9 channel satellite television, Tea & coffee facilities, Room service, overhead and floor standing fans and large walk in mosquito nets.																									
Itinerary, Inclusions & day to day Details	Arrive at the airport where you will be met by your Land & Lake representative and transferred to Kumbali Lodge. Night here on bed and breakfast basis. Pay dinner direct.																									
2	1-Jan	Luwawa Forest Lodge	DBB																							
Lodge/ Camp Details	Luwawa Forest Lodge is an international guesthouse and outdoor adventure center just a 3.5 hours drive from Lilongwe, the lodge overlooks a large, well-stocked lake. Luwawa has en suite rooms, sleeping 4 people , double story units equipped with their own self-catering kitchen, two bedrooms and a small lounge overlooking the gardens. Activities available include horse-riding, birding, walking, hiking, archery and kayaking.																									
Itinerary, Inclusions & day to day Details	This morning a Land and Lake representative will collect you from Kumbali and drive you into our offices in Area 3 in Lilongwe, pointing out major shops and services that may be useful for your up-coming trip. Enjoy coffee in our own cafe whilst we go over your route, vouchers, car hir contract and other relevant details to your tour. After the handover, its a 4/5 hr leisurely drive up the M1 Northwards to Viphya Plateau. Arrive at Luwawa early afternoon with time for a walk in the surrounding forest. Dinner included in your stay. (5 Hrs drive)																									
3	2-Jan	Luwawa Forest Lodge	DBB																							
Lodge/ Camp Details	as above																									

Itinerary, Inclusions & day to day Details		Enjoy a full day in Viphya Plateau - explore in your vehicle, or opty fopr one of the lodges activities on offer. Overnight Lodge on Dinner, bed and breakfast basis. Lunch is at your own cost.	
4	3-Jan	Nyika Plateau	FB
Lodge/ Camp Details		Chelinda Lodge, is in the heart of the beautiful and unique Nyika Plateau National Park. Each beautiful pine chalet has large windows, spacious balconies, are comfortably furnished, en suite with a fireplace. The communal public area and bar are well appointed with superb views and comfortable facilities as well as a sauna. Activities include game drives, walking, mountain biking, birding and fly fishing for trout. www.cawsmw.com	
Itinerary, Inclusions & day to day Details		After breakfast, depart to Mzuzu where we recommend you re-supply for your next 3 nights. Continue through Rumphu and then its a dirt road to Nyika's Chelinda Camp. After paying entrance fees at the gate, it a further 2/3 hr drive to the Lodge. Night at Chelinda Lodge including all your meals and activities. Pay for drinks during your stay.	
5	4-Jan	Nyika Plateau	FB
Lodge/ Camp Details		as above	
Itinerary, Inclusions & day to day Details		Enjoy a full day in Nyika Plateau, various activities are available in the area including walking, hiking, birding, trekking, cycling, fly fishing and day and night game drives is all included in your stay as well as all your meals.	
6	5-Jan	Nyika Plateau	FB
Lodge/ Camp Details		as above	
Itinerary, Inclusions & day to day Details		Enjoy a full day in Nyika Plateau, various activities are available in the area including walking, hiking, birding, trekking, cycling, fly fishing and day and night game drives is all included in your stay as well as all your meals.	
7	6-Jan	Makuzi Beach	Room Only
Lodge/ Camp Details		Makuzi Beach Lodge is located on the northern shores of the lake, has stylish executive and standard en suite chalets - all nestled in manicured gardens overlooking the lake with a wide variety of activities: swimming, snorkeling, fishing, kayaking or just wallowing in the lake.	
Itinerary, Inclusions & day to day Details		Return back through Rumphu and Mzuzu and continue down to the lake where you overnight in the very comfortable Makuzi Beach Lodge. Your stay here is on a room only basis and meals are ordered and paid for directly at the lodge. (8 Hrs drive)	
8	7-Jan	Makuzi Beach	Room Only
Lodge/ Camp Details		as above	
Itinerary, Inclusions & day to day Details		A full day on the beach, activities and any meals or drinks you'd like to arrange with Makuzi can be booked and paid for during your stay. Overnight en suite chalet.	
9	8-Jan	Tongole Wilderness Lodge	FB
Lodge/ Camp Details		Tongole Wilderness Lodge has 3 Luxurious, open-fronted riverside suites and a Family suite with expansive decks and panoramic views over the river and forest. All the rooms possess sumptuous, super-king sized double beds (6ft x 6ft 6in) or twin beds; which can also be joined seamlessly together to form a super king. www.tongole.com	
Itinerary, Inclusions & day to day Details		Today is a short drive from Chintheche to Nkhotakota. A leisurley drive southwards following the lake, past the expanse of sugar cane fields and views of the lake beyond. Arrive in Tongole Lodge is around midday with the afternoon game drive. Overnight Riverside suite inclusive meals and activitoies. (3 Hrs drive)	
10	9-Jan	Tongole Wilderness Lodge	FB
Lodge/ Camp Details		as above	
Itinerary, Inclusions & day to day Details		A full day in Nkhotakota park - drives and walks - Overnight on Full board basis	
11	10-Jan	Kumbali Lodge	BB
Lodge/ Camp Details		Kumbali Country Lodge is some 20 minutes from the City and has 16 individual thatched, en suite chalets, all comfortable, spacious and airy rooms. All rooms have their own entrances, private verandahs, WiFi, 9 channel satellite television, Tea & coffee facilities, Room service, overhead and floor standing fans and large walk in mosquito nets.	

Itinerary, Inclusions & day to day Details		Follow the lakshore road south with interesting stops en route then head east towards Lilongwe. Overnight in Lilongwe at Kumbali Lodge on Bed and breakfast basis.	
12	11-Jan	OUT	B
Lodge/ Camp Details		OUT	
Itinerary, Inclusions & day to day Details		A Land and Lake representative will meet you at Kumbali, off hire your vehicle and then transfer you to the airport in time for your international flight out. End of services.	
Includes		Transfers when indicated, full handover briefing, vehicle relocation if indicated, usage of selected vehicle (and equipment) on unlimited mileage basis, Pre paid Accommodation as per above schedule, Meals as indicated, Game Park Fees if indicated, lodge based activities when indicated, non motorized water sport activities when indicated, extra activities when indicated.	
Excludes		Flights [Unless indicated], Visas, Vehicle fuel, Meals not indicated above, entrance fees to parks (personal and vehicle), Camping & Accommodation fees [unless specified], Cross border fees, Speeding fines, Drinks, Activities not Indicated above, Motorized water sports, Scuba diving, Gratuities, Personal Spending.	
Please contact us if you are unsure what is included / excluded on your tour.			
Legend	B	Breakfast	
	P	Picnic Lunch usually when travelling	
	L	Lunch provided by the lodge	
	D	Dinner	
	FB	Full Board - provided by Lodge	
	AM	All meals	
	SC	Self-Catering -	
	RO	Room only,	
Covid		All clients arriving into Malawi should present valid proof of covid vaccination. In the absence of this, a valid negative test of no more than 72 hrs old may be required.	
LAND AND LAKE SAFARIS BOOKING CONDITIONS			
1. How to book:			
Having confirmed availability, a non-refundable deposit of 20% of the tour fare is needed to secure your participation / reservation. Once we have [or receive proof of] this payment together with your completed booking form, your booking is confirmed and accepted by us. Final and full payment must be made prior to the safari/ occupation. In the case of Bank transfers - Please allow 14 days prior to departure. Cash is accepted on the day of departure / participation. If paying in Malawi Kwacha please note we use the HIGHER BUYING rate of commercial money bureaux.			
Payments by credit card carry a 4% bank charge – and we accept VISA cards only. Should your credit card be rejected it is your responsibility to call the credit card company or settle your bill by other means. Please note a mandatory 1 % Tourism Marketing Levy will now be added to the total bill payable.			
2. Cancellations Fees- refunds as follows:			
As far as possible, you will be offered an alternative date without penalty - should this not be possible, we charge –			
Up to 31 days prior to departure:		Deposit Forfeited [20 %]	
30 - 21 days prior to departure:		50% Invoice Amount Due	
20 - 07 days prior to departure:		75% Invoice Amount Due	
06 - 0 days prior to departure:		95% Invoice Amount Due	
Service stoppage due to official Government or recognised Health Authority directive –			
Postponement up to 12 months at the same price allowed ONLY if deposit or full payment has been made.			
Up to 14 days prior to departure		If clients cancel then a 20 % cancellation fee is charged.	
13 to 0 days prior to departure		If clients cancel then a 50 % cancellation fee is charged.	
3. Insurance			
Travel insurance covering cancellation, curtailment and all medical expenses with air evacuation is compulsory for all clients traveling with Land and Lake. The reservation office may ask to see proof of your insurance policy.			

4. Passports, and departure taxes

It is the sole responsibility of the guest to ensure that his / her passport and relevant travel documents are in order.

5. VISAS – This is the responsibility of the client

Land and Lake cannot accept responsibility for costs, delays or non participation due to immigration problems. Any resultant costs will be yours to bear.

Please note: The Malawi E-Visa must be completed before your arrival into Malawi. (Even through a land border) This process can take up to two weeks to process, so ensure you apply for this well in advance as Land & Lake can not be responsible for any changes to your itinerary should this process not be completed before arrival.

6. Health

Anti-malaria precautions must be taken, and this is the sole responsibility of the guest. Consult your doctor or pharmacist.

7. Responsibility

Neither LAND & LAKE (herein called the company) nor any person acting for, through or on behalf of the company shall be liable for any loss or damage whatsoever and without restricting the generality of the foregoing shall particularly not be responsible for loss or damage arising from any errors or omissions contained in it's brochure or any other literature, late or non-confirmation or acceptance of bookings, loss or damage caused by delays, sickness, injury or death, whether occasioned by negligence or not.

In addition the company shall have the right at any time at it's discretion to cancel any tour or the remainder thereof or make any alteration in route or time should any cause in the opinion of the company make it necessary to do so, and shall not be liable for any loss or damage whatsoever arising from such cancellation or alteration.

The person making any booking will, by the making of such booking, warrant that he or she has authority to enter into a contract on behalf of the other person/s included in such a booking and in the event of the failure of any or all of the other persons so included to make payment, the person making the booking shall by his / her signing of the booking form assume personal liability for the total price of all bookings made by him / her

